

INVESTMENT CONSULTANTS

The map illustrates the geographical distribution of sales divisions across the United States. The Western Sales Division (dark blue) covers the majority of the western and central states, including WA, OR, ID, MT, ND, MN, WI, MI, IL, IN, OH, KY, MO, IA, NE, KS, CO, UT, NM, AZ, S. NV, S. CA, and AK. The Major Metro Market Sales Division (blue) includes N. CA, N. NV, Central CA, S. NV, S. CA, N. PA, CT, NY, LI, RI, N. NJ, S. NJ, and FL. The Eastern Sales Division (grey) covers the remaining states, including TX (S & E), OK, AR, MS, AL, GA, SC, NC, VA, WV, PA, OH, DE, MD, DC, and ME. Specific metro areas are highlighted with dots and labels: San Francisco, Los Angeles, Chicago Metro, NYC, and Philadelphia. The map also shows state abbreviations for all 50 states and DC.

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Internal Sales Desk Manager
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